

Cloud Services



TierPoint and the Cloud: Helping to find a clear cloud strategy for your business.

If you want to get the maximum amount of value out of your data—and value from your infrastructure investment—TierPoint Cloud Services can help you take efficiency and reliability to new heights. How can we be so confident? Because we've been doing this a long time—before a lot of other providers even knew about cloud. Our team has great minds for both engineering and business. We believe in personalized service and together we create a winning team that will design a smart solution customized to meet your needs.

- **Consultative Approach.** Our team works with you to design and implement the perfect plan, and then we stay on the job to ensure secure, high performance availability 24 x 7.
- **Integrated Solution.** We combine your network and cloud applications into a single, seamless IT solution—with a single point of contact for the entire environment.
- **Agility and Speed.** We work together with your team to ensure your business can move at lightning speed, allowing you to stay ahead of your clients and competition.
- **The Best of Public, Private and Hybrid.** Hybrid and private cloud solutions deliver the separation and security required for strict regulatory compliance, while connecting to the public cloud for the remainder of your application needs.
- **Self-Service Portal.** Your IT specialists can access a secure portal to manage your virtual machines—everything from cloning machines and migrating applications to checking anti-virus status and managing the DNS.
- **Enterprise-Class Hardware.** Rest assured you're getting the best, from leading vendors like Cisco, EMC and NetApp running in mission-critical enterprise Data Centers.
- **Fail-Safe Design.** Storage area networks provide for high data availability and protect against disk, storage and network failure.
- **Disaster Protection.** Disaster Recovery as a Service (DRaaS) ensures business continuity to optimize operations—and minimize expenses.

One cloud does not fit all.
Which cloud option is best for you?



MOVING to the Cloud: The down-to-earth business case.

It's more reliable.

Simply put, TierPoint Cloud Services offer better power and infrastructure reliability. We've invested heavily to build our clouds on an infrastructure that can meet the demands of large enterprise customers, with dedicated redundant elements from top to bottom—backed by generators, utility feeds, main electrical switchboards, the works. In fact, we offer the kind of secure, high-speed environment only the largest enterprises could even think about creating on their own. The facilities and teams supporting your cloud strategy matter, and TierPoint allows you to showcase them to your clients and auditors, if needed.

It's safer.

With multiple HIPAA, PCI DSS, SSAE-16 SOC I Type II and SOC 2 Type II compliant data centers strategically positioned in markets across the country, we have the geographic diversity—from your locations to ours, and between our own data centers—to deliver peace of mind when it comes to business continuity and disaster recovery. TierPoint has invested in 8 public hybrid-enabled clouds, to allow for geographic diversity options that are customizable to your business needs.

It costs less.

A cloud environment is dramatically less expensive than the old approach of using dedicated servers.

- It optimizes your resources—from CPUs to RAM to storage
- It offers built-in high-availability, with both local (Workload Mobility and Backups) and geographic redundancy
- It eliminates capital expenses and makes budgeting for operational expenses easier
- It eliminates other expenses, too—for things like technology refreshes, vendor management and integration testing
- It eliminates the need for virtualization skills on your end—and all the associated trainings (and re-training) TierPoint is constantly innovating and bringing new capabilities to your business through proven research and development of cloud technologies It delivers resources that are easily scalable, so:
 - We can make your business better, through speed to market and business agility that the market demands today
 - You can scale up at a low fixed cost based on guaranteed prices with no surprises
 - It eliminates the need for massive infrastructure support—so you can redeploy staff to work on projects that deliver competitive advantages and business value to your clients

TierPoint Cloud Services Include:

- Cloud portal management—control of VM resources (vCPU, vRAM and storage)
- VM templates for Linux and Windows servers, data backup
- VMware-based cloud technologies Redundant managed Internet and dedicated virtual firewalls
- Enterprise Cisco networking and compute, and EMC and NetApp storage
- Private vLAN and secure VPN capabilities, as well as secure SSL cloud portal access

TierPoint offers a suite of additional services, including system and network management, robust security services, as well as disaster recovery and business continuity services.

About TierPoint

TierPoint is a leading national provider of cloud, colocation and managed services designed to help organizations improve business performance and manage risk. With its corporate headquarters in St. Louis, Mo., TierPoint operates highly-redundant, carrier-neutral data centers in the states of Arkansas, Connecticut, Florida, Illinois, Maryland, Massachusetts, New York, North Carolina, Oklahoma, Pennsylvania, Tennessee, Texas, and Washington.

Learn more

To find out how TierPoint can help you with your cloud, colocation and managed services initiatives — call **877.859.TIER (8437)**, e-mail sales@tierpoint.com, or visit us on the web at www.tierpoint.com.

